



**IIT Ropar – Technology
and Innovation
Foundation for
Agriculture and Water
Technology
Development Hub
(AWaDH)**

A Technology Innovation Hub established by the Department of Science & Technology (DST), Government of India, in the framework of National Mission on Interdisciplinary Cyber-Physical Systems (NM – ICPS)

316/317, M.Visvesvaraya Block Indian Institute of
Technology Ropar E-mail: awadh@iitrpr.ac.in

Advertisement inviting applications for the position of Chief Partnership Officer (CPO)/Partnership Lead at iHub – AWaDH / IIT Ropar

TIF – AWaDH is a Technology Innovation Hub in the domain of Agriculture & Water established by the Department of Science & Technology (DST), Government of India, at the Indian Institute of Technology (IIT) Ropar under the National Mission on Interdisciplinary Cyber-Physical Systems (NM - ICPS). The Hub aims to strengthen the innovation ecosystem and promote technology development, translation, and entrepreneurship in the Agriculture & Water sectors.

Job Title: Chief Partnership Officer (CPO)/Partnership Lead

Applications are invited for the Chief Partnership Officer (CPO)/Partnership Lead at iHub – AWaDH / IIT Ropar.

Roles and Responsibilities:

- Develop and lead the overall partnership strategy of the Hub to strengthen collaborations with industries, startups, government agencies, international bodies, and academic institutions
- Identify, initiate, and manage strategic alliances for innovation, technology development, incubation support, and collaborative programs.
- Establish partnership frameworks, MoUs, and multi-stakeholder engagement models aligned with organizational goals.
- Drive CSR engagements, fundraising initiatives, and corporate partnership programs to support research, innovation, and entrepreneurship.
- Coordinate partnership-driven outreach events, workshops, networking programs, and knowledge exchange platforms.
- Work closely with leadership teams across Technology, Innovation, Incubation, and Operations to deliver multi-institutional programs.
- Monitor partnership KPIs, project execution, and ensure the timely delivery of collaborative activities.
- Represent the Hub at industry forums, stakeholder meetings, and national/international platforms to enhance visibility and engagement.
- Marketing and overall branding of the hub

Skill Sets, Knowledge, and Experience:

Educational Qualifications:

- Bachelor's degree in Engineering / Science / Management with a Master's degree preferred (MBA / PGDM / M.Tech / MS).
- Desired specialization or exposure in Agriculture, Water Resources, Sustainability, Innovation, Entrepreneurship, or Technology Management.

Experience:

- Minimum overall work experience of **8–12 years** in partnership development, business development, strategic alliances, CSR engagement, or ecosystem building.
- Preference will be given to candidates with prior experience in **Agritech, Water-tech, Innovation ecosystems, Incubators/Accelerators, R&D organizations, State governments**, or government-supported missions.
- Experience in managing high-level partnerships with government agencies, industry bodies, foundations, and international organizations is highly desirable.
- Candidates with previous experience in roles such as **CPO, Head of Partnerships, Head of Alliances, Program Director, or Senior Business Development** roles will be preferred.

Additional Skills:

- Excellent communication, negotiation, and stakeholder management skills;
- Strong understanding of technology commercialization and innovation ecosystems.
- Ability to develop proposals, partnership frameworks, and multi-party agreements.
- Leadership capability, team management experience, and strategic thinking.
- Proactive problem-solving and ability to work in a dynamic, mission-driven environment.

Number of Vacancies: One

Deadline: Applications are reviewed on a rolling basis until the position is filled

Compensation, Tenure, and Other Details:

- **Salary:** In the range of **INR 13–16 Lakh per annum** (fixed + performance-linked incentives per successful fundraise).
- **Tenure:** Initial appointment for **one year**, extendable based on performance.
- **Age:** Less than 45 years.
- **Separation condition:** 1 calendar month's notice in the first year, in writing by either party or salary in lieu of the notice period.

To apply, click here:

https://docs.google.com/forms/d/e/1FAIpQLSf41iTVxxnjodxJAyZrXms4OfQs0HUixyD0YpBJU_YQrsD_i/g/viewform?usp=sharing&ouid=110243725018732747449

Last Date of receiving applications: 18th December 2025

Note: Only shortlisted candidates will be called for the further recruitment process via the email address provided by the candidate. The decision of the management for the shortlisting and selection will be final.